ADA

**2022 CATALOG** 

Member Advantage™

**Endorsed Products** and **Services** 

> **Exclusive** Member **Discounts Enclosed**

**ENTER** to WIN!

10-DAY TRIP for Two to the French and Italian Rivieras

Details inside.



#### PRODUCTS AND SERVICES

Discounts available for your practice, personal use, and family and staff!

\* Indicates a product or service available to family and staff.



# **Credit Card Processing**

877-739-3952 bestcardteam.com/ada

**p.1** 



#### Credit Cards \*

ADA® Visa® Business Rewards Card

888-327-2265 ext. 82003 adavisa.com/82003

p.2

ADA® Preferred Rewards Visa Signature® Card

888-327-2265 ext. 43480 adavisa.com/43480

**p.3** 





#### **Healthcare Staffing**

844-404-0804 stynt.com/ada

p.4

#### LANDS' ENDA BUSINESS

#### Apparel for Staff \*

800-990-5407 ada.landsend.com

**p.5** 



Powered by PBHS

#### **Waiting Room TV**

800-840-5383 ada.org/TV

**p.6** 



# Secure Communication Solutions

800-840-5383 pbhs.com/securemail

p.7



## Dental Websites & Marketing Services

800-840-5383 pbhs.com

**p.8** 



#### Revenue**Well**

# Communication and Marketing Software

855-415-9355 RevenueWell.com/ada

**p.9** 

## Office DEPOT

#### Office Supplies \*

815-757-7880 ada.org/officedepot

p.10



#### **Payroll**

877-328-6505 onpay.com/ada

p.11



#### Interpretation and Translation Services

844-737-0781 cyracom.com/ada

p.12





#### Fitness \*

800-621-8099 ada.org/classpass

p.13



#### **Practice Financing**

833-276-6017 bmoharris.com/dentists

p.14-15



#### **Patient Financing**

800-300-3046 carecredit.com/dental

p.16-17



GE APPLIANCES STORE

#### Appliances \*

800-207-8665 ada.org/GE

p.18



#### Shipping \*

800-MEMBERS (800-636-2377) savewithups.com/ada

p.19



## Computers and Technology \*

800-426-7235 ada.org/lenovo

p.20

#### PRODUCTS AND SERVICES

#### ADA. Members Insurance Plans

#### **Member Benefits**

866-607-5330

Email: ADAPlanSpecialist@protective.com

p.22



#### **Retirement Savings Program**

800-523-1125 ada.equitable.com

#### **ADA PROFESSIONAL RESOURCES**

#### **ADA Practice Transitions**

800-232-6119

adapracticetransitions.com

p.24

#### **ADA Catalog Publications**

800-947-4746 ADAcatalog.org

p.24

#### ADA® credentialing service, powered by CAQH ProView®

800-621-8099 ADA.org/credentialing

p.24

#### **ADA Continuing Education**

312-440-2500 ebusiness.ada.org/education

p.25

#### **ADA Member Travel Benefits**

**HOTFLS** 800-947-4746

p.25

#### **RENTAL CARS**

Hertz:

800-654-2210

Dollar:

800-800-4000

Thrifty: 800-847-4389

p.25



#### Tours and Cruises \*

844-205-1171 ada.ahitravel.com

p.21



#### **Luxury Vehicles**

866-628-7232 ada.org/Mercedes

p.29





#### **HIPAA Compliance**

855-854-4722 ext. 514 compliancy-group.com/ada

p.32

#### **HealthFirst**

#### **Amalgam Recovery Program**

888-963-6787 healthfirst.com/ada

p.26

#### **Sharps Management**

888-963-6787 healthfirst.com/ada

p.27

#### **Emergency Medical Kits**

888-963-6787 healthfirst.com/ada

p.28



#### Mortgage New! Lending

877-801-4686 laurelroad.com/ada

p.30

#### Student Loan Refinancing

855-277-6771 laurelroad.com/ada

p.31



and Italian Rivieras

p.33

# **ADA**

# Member Advantage™

✓RESEARCHED ✓PROVEN ✓ENDORSED

At ADA Member Advantage,

# We've got your back.

Welcome to the 2022 ADA Member Advantage catalog! We are diligent about only endorsing companies that are

held to the highest standards for customer service, and who offer exclusive discounts with real value to our members.

You might find cheaper prices on the open market from other companies, but the companies we endorse are competitively priced and have been through a rigorous vetting process. We can attest that these products and services are best in class, and their financials and operations are solid. And, if you have an issue, you can reach out to us and we will make sure your concerns are addressed

Take advantage of these offers soon. And keep this catalog handy to find more savings throughout the year. Your family and staff are eligible for some of these offers, too!

Call **800-ADA-2308** 

Monday - Friday, 8:30 a.m. - 5:00 p.m. CT or email us at adamemberadvantage@ada.org

**Thanks** for being a

valued ADA Member



**Best Card** helps dentists nationwide.



#### **Switch to Best Card**

The company that saves dental practices thousands of dollars every year.

Use the credit card processing service that saves you money and provides outstanding customer service. Best Card offers:

- A wide range of options for contactless processing from standalone terminals to online systems that allow you to take payments at your website, at your computer, tablet and/or smartphone and to set up recurring payments
- Optional autopost to popular dental software
- No leases, hidden fees or closing costs
- Personalized customer service you get people, not prompts

**Dental practices** SAVE an average of

per year (24%) on processing fees

#### How much can Best Card save your practice?

Find out now! Send a recent statement to Compare@BestCardTeam.com to receive a detailed savings analysis and a \$5 Amazon gift card.

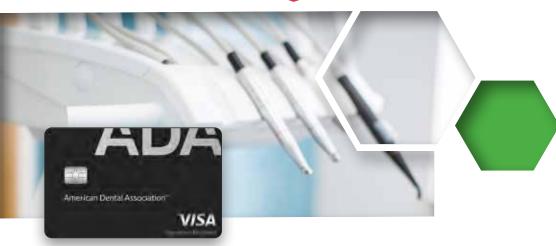
> Get \$100 off new processing equipment

877-739-3952 bestcardteam.com/ada

**Renew Today** 

Don't miss out on continued exclusive member benefits and resources! ADA.org/Renew

# us bank.



# The business card that rewards you where you spend the most.

- No Annual Fee<sup>1</sup>
- No Foreign Transaction Fees<sup>1</sup>
- Extra cards, with set spending limits, are available for staff members

#### Points add up fast...

5X POINTS

on dues payments with co-endorsing state dental societies and other ADA purchases<sup>2</sup> 2X POINTS

at dental supply providers like Schein, Patterson, Benco, TDSC, and more!<sup>2</sup> 1X POINT everywhere else Visa is accepted<sup>2</sup>

Redeem points on travel, gift cards, and cash back in the form of a statement credit.

888-327-2265 ext. 82003 adavisa.com/82003 Earn up to 50,000 Rewards Points in the first year!<sup>2</sup>

- 1. The APR may vary and as of 11/15/2021, the variable APR for Purchases and Balance Transfers is 9.99% 21.99% based on your creditworthiness. The variable APR for Cash Advances is 25,99%. Cash Advance fee: 5% of each advance amount, \$10 minimum. Convenience Check fee: 3% of each check amount, \$5 minimum. Cash Equivalent fee: 5% of each cash amount, \$20 minimum. Balance Transfer fee: 3% of each transfer amount, \$5 minimum. There is a \$2 minimum interest charge where interest is due. The annual fee is \$0. Foreign Transaction fee: None. We may change APRs, fees, and other Account terms in the future based on your experience with U.S. Bank National Association and its affiliates as provided under the Cardmember Agreement and applicable law.
- 2. Rewards points are earned with your ADAVisa credit card for eligible net purchases (net purchases are purchases minus credits and returns). Some restrictions apply. Refer to the Program Rules at adavisa.com/fags for additional information.



# The personal card you can use for everything else.

- No Annual Fee<sup>1</sup>
- No Foreign Transaction Fees<sup>1</sup>
- No travel blackout dates on 150+ airlines

#### Points add up fast...

5X POINTS

on prepaid hotel and car rentals booked through the Rewards Travel Center<sup>2</sup> 2X POINTS

on dues payments with co-endorsing state dental societies and other ADA purchases<sup>2</sup> 1X POINT

everywhere else Visa is accepted<sup>2</sup>

Note: Bonus points are not currently transferrable between the two ADA Visa card programs.

#### \$100 Statement Credit

when you use your card within 90 days of account opening plus get a 0% intro APR'on purchases and balance transfers for 15 billing cycles. After that, a variable APR, currently 9.99% - 21.99%<sup>1</sup>

888-327-2265 ext. 43480 adavisa.com/43480

- 1. The 0% introductory APR applies to purchases and is valid for the first 15 billing cycles. The 0% introductory APR applies to balance transfers made within 30 days of account opening and is valid for the first 15 billing cycles. The introductory rate does not apply to cash advances. Thereafter, the APR may vary and as of 11/15/2021 the undiscounted variable APR for Purchases and Balance Transfers is 9.99% 21.99% based on your creditworthiness. The variable APR for Cash Advances is 23.99% (ash Advance fee: 4% of each advance amount, \$10 minimum. Convenience Check fee: 3% of each transfer amount, \$5 minimum. Convenience Check fee: 3% of each transfer amount, \$5 minimum. There is a \$2 minimum interest charge where interest is due. The annual fee: \$0. Foreign Transaction fee: None. We apply your minimum payment to balances with lower APRs first, including promotional APRs. Amounts paid over the minimum payment will be applied in the order of highest to lowest APR balances. We may change APRs, fees, and other Account terms in the future based on your experience with U.S. Bank National Association and its affiliates as provided under the Cardmember Agreement and applicable law.
- 2. Rewards points are earned with your ADA Visa credit card for eligible net purchases (net purchases are purchases minus credits and returns). Some restrictions apply. Refer to the Program Rules at adavisa.com/faos for additional information.

The creditor and issuer of the ADA® Preferred Rewards Visa Signature® Card is U.S. Bank National Association, pursuant to a license from Visa U.S.A. Inc. © 2021 U.S. Bank

Avoid lost revenue by filling staffing needs quickly.







Professional, practical and comfortable.





On-demand temporary and permanent healthcare staffing.

Stynt is an innovative, tech-driven healthcare staffing platform that enables affordable and flexible staffing nationwide. Their proprietary matching algorithms and large network facilitate fast, quality professional placements to meet your practice's needs.

After creating your profile on Stynt's platform:

- Indicate your staffing need and set your max hourly rate
- You are automatically matched with candidates who will bid on the opportunity
- Review their ratings and qualifications and make your choice

Stynt vets professionals by checking required licenses, identifications, eligibility to work in the U.S., reference checks, and compliance certifications for OSHA & HIPAA. Stynt will handle employer paid taxes, malpractice insurance, workers compensation, health benefits and weekly pay, all to make filling open shifts fast, easy and convenient.

844-404-0804 stynt.com/ada

#### **Get a \$50 Credit for Your First Hire**

using the platform and access to Post Boost, which elevates job placements.



#### Look good, feel good.

Your staff will appreciate the comfort, your patients will appreciate the look.

High-quality scrubs and branded apparel make your practice look more professional. Your staff will be comfortable and stay focused with the fabric performance and functionality of Lands' End apparel.

- ADA Members always receive 10% off apparel and logo application
- No minimum order, ever!
- Samples are available to ensure sizing and fit are as expected
- Excellent embroidery team in house

One free logo embroidery set-up\*

(up to \$140 value).

**FREE** 

logo

set-up

First time customers use promo code ADAFLS to

# Receive FREE Logo Set Up and Embroidery on Your Order\*

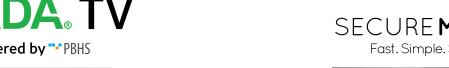
(Valid 1/1/22 - 12/31/22)

800-990-5407 ada.landsend.com

\* Excludes face masks, any item identified as "Promotional Product", furniture, screen print t-shirts and other promotional products with existing quantity discounts, excluded styles as marked, monogramming, gift boxing, program certificates, gift cards, taxes and duties, or other fees. Online promotions may differ from catalog. Discount will be applied at checkout. Free logo setup requires the assistance of a Lands' End Art Consultant. This offer has no cash value and is not redeemable for cash. Promotional savings may be deducted from returns. Valid on Business Outfitter orders only. Not valid on previous orders or at Lands' End, LandsEnd.com or when combined with any other promotional offer or program discount. Offer valid through 11:59 p.m. Central, December 31, 2022.

Make your TV work smarter with ADA TV.











#### **Upgrade your waiting room TV.**

Join the thousands of practices that have discovered the power of ADA TV and transform your waiting room into a high-impact profit center.

- Start the conversation in the waiting room
- Market your highest value services
- Educate patients with the latest video tutorials & 3D animations
- Get Social with integration to your practice Facebook page
- Maximize chair time and case acceptance with Consult Mode on any device
- Entertain patients with news, sports, finance and digital marketing signage



Consult increase case acceptance

Mode helps to

800-840-5383 ada.org/TV **FREE Amazon Fire TV Stick** with ADA TV subscription (Just \$75/mo.)

#### Protect your practice from a data breach.

Ensure your patient ePHI is being sent securely.

Avoid a data breach of your email that can result in fines and remediation.

- Messages, documents, and radiographs are stored and transmitted via military-grade encryption from start to reception
- No software to install, configure, or maintain
- Only \$10 per month with no setup fees for ADA Members and no contracts
- Integrate with Microsoft Outlook for an additional \$3 per month per account

ADA Members are pre-registered! Simply log in with your ADA membership ID to verify your practice and start using SecureMail today!

> \$10/month! No Contract. Easy Setup.

800-840-5383 pbhs.com/securemail

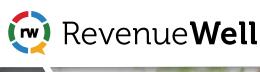
**Trusted** 

by 1000s of

dentists

Attract and convert more new patients with proven results from PBHS.











For over 20 years, PBHS has specialized in innovative logo & website design, online reputation management, strategic search engine optimization, and social media marketing.

- **Get noticed** with a stunning practice website that will make a great impression with both new and existing patients
- Achieve top Google rankings and drive more local patients to your website with strategic SEO and advertising growth campaigns
- Expand your reach and increase lead generation with customized social media marketing
- Optimize for voice & Alexa search, mobile-responsiveness and WCAG 2.0 compliance
- **Robust ADA content embedded in your website** at no extra charge (a library of patient videos and educational brochures and videos valued at \$485)
- Secure hosting to protect your website and your practice

PBHS only works with dentists and has over 25 years of proven experience.

800-840-5383 pbhs.com Get started with a

FREE Analysis of Your Online Position and receive immediate tips for improvement.

# Run a more profitable practice and deliver amazing patient experiences with less effort.

The RevenueWell Marketing Platform empowers your practice to quickly create automated email, SMS and voice campaigns that target the right patients with the right message at the right time to activate more production with less effort.

- Integration with the most-commonly used Practice
   Management Software saves time, improves data reliability
   and HIPAA compliance, and eliminates duplicate work
- Keep patients on track and on time with automated appointment reminders; and communicate with patients via real-time 2-way text message from your office number
- Send treatment plans, pre- and post-operative instructions to patients by automatically reading PMS CDT Codes
- Online scheduling that integrates with your practice management system
- Fill last-minute cancellations with a couple of clicks from your waiting list
- Build your reputation on Google, Yelp and more with Automated Review Generation

#### Receive 2 months of free service

for the RevenueWell Marketing Platform and Messenger.



Integrate RevenueWell
Phones and power up
your communications with
detailed patient information
on every caller –
before you answer
your phone!

855-415-9355 RevenueWell.com/ada

Big savings on office essentials!

# Office DEPOT. OfficeMax



OnPay makes payroll easy.





ADA Members can now enjoy valuable savings at Office Depot and OfficeMax.

- Savings of up to 75% off the officedepot.com regular prices on their Best Value List of preferred products
- Substantial discounts on thousands of products
- Low costs on both printing and photocopying
- Choose online or in store discounts apply either way!

ADA Members get FREE next business-day delivery\*

815-757-7880 ada.org/officedepot

**ADA** Members receive

#### Savings of up to 75%

off the officedepot.com regular prices on their Best Value List of preferred products.\*\*

\* Free Delivery: Orders outside our local delivery area and most furniture, oversized, bulk items, cases of bottled water and other beverages and special-order items do not qualify. Non-qualifying orders incur a delivery charge (minimum charge of \$9.99). Many orders can be delivered next business day (between 8:30 AM and 5:00 PM) if placed online, via phone or via fax by 3:00 PM, local time (in most locations). Other restrictions apply. See business.officedepot.com, call 888.2.0FFICE or ask your Account Manager for details.

\*\* Valid only at business officedepot.com or by phone at 888.263.3423 or fax at 888.813.7272. Minimum purchase required after discounts and before tax. Offer not valid for government contract accounts. Not combinable with Store Purchasing or Procurement Cards. Use the coupon code for phone or fax orders or enter the coupon code to cart online at checkout. Not valid for purchases: 1) of gift or prepaid cards; 2) of all case paper; 3) of technology or consumer electronic products and accessories or software products; 4) of furniture & seating; 5) of performance protection plans; 6) of postage or mailing/shipping services; 7) of ink or toner; 8) of electronic labelers and labeling accessories; 9) of appliances; 10) of Highmark, Clorox, Lysol, Purell or simplehuman products; 11) of Charmin and Bounty item nos. 723927, 8010333, 7801709, 7635137, 7187313, 8010601, 7226070; 12) of medical, safety or related products & supplies; 13) of subscription services; 14) of the following services: off-site shredding, tech, furniture, marketing, administrative, or third party services; 15) of items by the pallet; or 16) of premiums/free qifts with purchase. We reserve the right to limit quantities sold to each customer.



# Give yourself and your staff more time to focus on patient needs.

Payroll doesn't have to be a chore. With OnPay, you'll get full-service payroll and award-winning support. Save 50% or more compared to other payroll services.

- Full-service payroll: Process all state and federal tax payments and filings and receive an error-free guarantee.
- One low monthly price: Unlimited pay runs and award-winning customer service, for just \$36 base + \$4 per active person. No hidden fees.
- **Total control:** Pay all your employees and contractors using the simple, toprated online platform. Integrates easily with top accounting software.
- Switching is simple, even in the middle of the year: Have all your employee data migrated for free when you get started.

One Month Free Payroll!

Includes all data migration.

877-328-6505 onpay.com/ada Communication is important for seamless patient visits.







Deliver better care, build better relationships, and help avoid potential lawsuits by serving patients in the language they speak best.

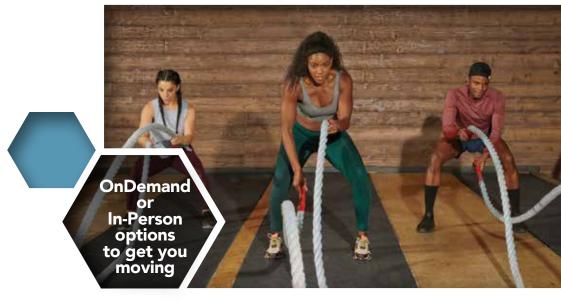
With CyraCom interpretation and translation services:

- Pay only 81¢ per minute for spoken language interpretation
- Easy online sign-up with **no startup costs or minimum fees**
- Connect in seconds to certified interpreters in **hundreds of languages**
- Assists in maintaining compliance with Section 1557 of the Affordable Care Act language service requirements
- Access to certified interpreters through phones, laptops, or even an interpretation app

844-737-0781 cyracom.com/ada

70% discount on interpretation and translation services.
No minimums and no set-up fees!





#### Fitness that fits your schedule. For you, your family and your staff.

ClassPass is the world's largest fitness membership, bringing the world's best fitness classes, gym time and wellness experiences to your fingertips.

- Get unlimited access to over 20,000 on-demand audio and video workouts including strength, cardio, stretching, meditation, and more
- Receive a 10% discount on credit packages that can be applied to top studios, gyms, and wellness providers across the country
- Search for the network in your area or review on-demand offerings at classpass.com

Sign up at ada.org/classpass using company code "ADA2021"

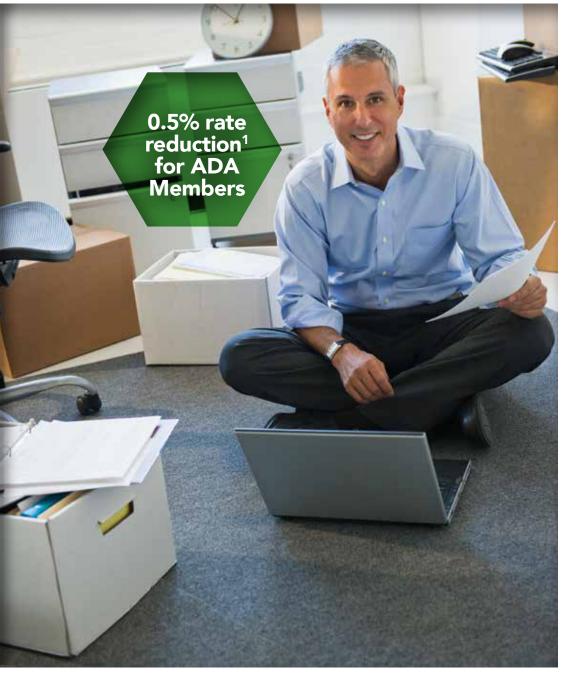
ADA Members receive

FREE ACCESS to the ClassPass Digital Library AND 10% OFF In-person Class Packages.

Use Company Code ADA2021 to sign up.

800-621-8099 ada.org/classpass

14







# Looking for custom practice financing solutions?

BMO Harris has great solutions when you are ready to buy, build or expand a practice. They also offer lines of credit to assist when you need added flexibility.

- Special pricing for ADA Members, a 0.5% rate reduction<sup>1</sup>
- Get financing to buy equipment, update your practice, purchase commercial real estate, or refinance an existing loan
- Preferred Lender status with the Small Business Administration



0.5% Rate Reduction<sup>1</sup> on Practice Loans

833-276-6017 bmoharris.com/dentists

Banking products and services are subject to bank and credit approval and are provided by BMO Harris Bank N.A. Member FDIC. SBA financing is subject to bank and credit approval and SBA eliqibility rules.

<sup>1. 0.5%</sup> rate reduction applies to aggregate loans and guarantees up to \$1MM; relationships over \$1,000,000 receive custom pricing. Contact a BMO Harris Banker for more details.



# Offer your patients more financial options.

Now when patients visit your practice for preventive care and needed dentistry, they may be more cost-conscious than they have been in the past. Being able to pay over time with the CareCredit credit card may make it easier for them to move forward with recommended care.

CareCredit already has more than 11 million cardholders!

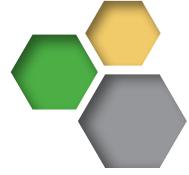
#### With CareCredit's contactless Custom Link, it's even easier:

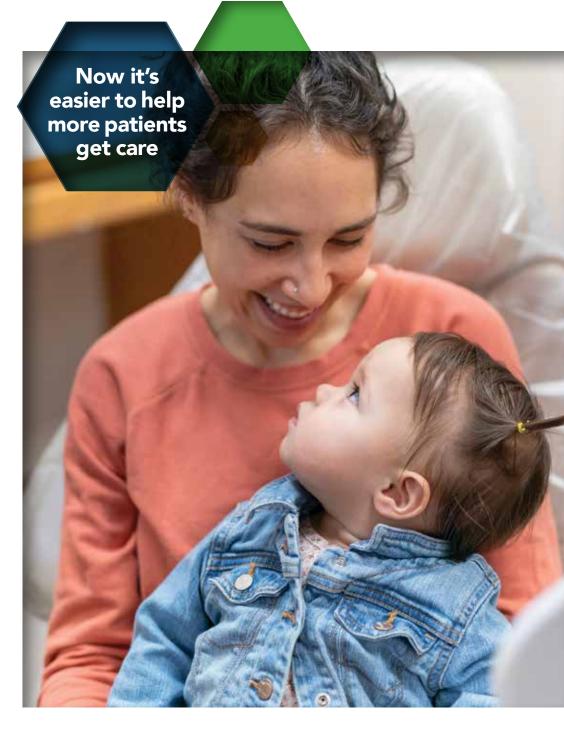
- Patients can apply for the CareCredit credit card anytime, anywhere using their smart device or home computer
- You no longer need to be involved in the patient's financial information for the application or communicate credit decisions
- Patients receive an almost instant credit decision and when approved can use their card immediately

Get your Custom Link at www.carecredit.com/mycustomlink.

Ready to add CareCredit as a payment solution?
Call 800-300-3046 (option 5)

Already accept CareCredit? Get connected to free resources to optimize your practice at 800-859-9975 (option 1, then 6)





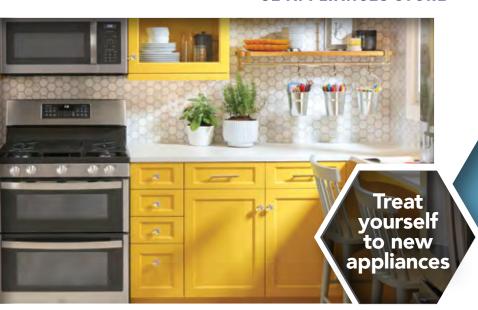
**APPLIANCES SHIPPING** 





Dental practices have been trusting their packages to UPS® for decades.







For home or office, for you and your staff.

The GE Appliances Store is an exclusive shopping website where ADA Members and their staff have access to great savings every day.

- Shop your favorite Profile<sup>TM</sup>, Cafe<sup>TM</sup>, GE<sup>®</sup>, Monogram<sup>®</sup>, Haier and Hotpoint<sup>®</sup> major appliances, along with the new suite of small appliances
- Special savings with promotional and rebate offers
- Convenient in-home delivery, installation, and haul-away services available\*
- Financing options\*\*



CAFÉ

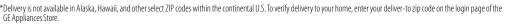


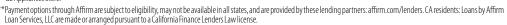
Profile Haier Hotpoint.

800-207-8665 ada.org/GE

#### **ADA Members and staff receive Special Savings on select GE Appliances**

Create an account at ada.org/GE and use authorization code: MOADA20







ADA Members have access to flat discounts that include savings of 50% on Domestic Next Day/Deferred and 30% on Ground Commercial/Residential.

Open a new account, switch your current account, or if you are uncertain if you are enrolled, call to make sure you are enjoying these savings.

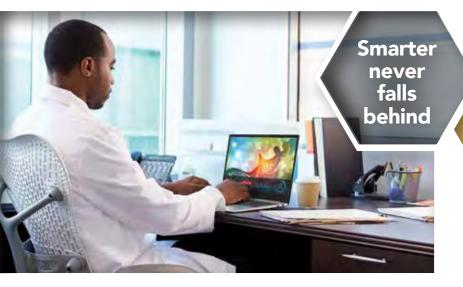
- Same reliable UPS® person is used for drop off and delivery
- UPS® reaches more ZIP codes by 10:30 a.m. than FedEx
- Enjoy pickup, delivery and access to over 60,000 drop-off points

Up to 50% OFF every time you ship 800-MEMBERS (800-636-2377) savewithups.com/ada

# Lenovo



Trips you've been dreaming about.





Work smarter with Lenovo technologies built to last for every type of business and user. Whether work or play, Lenovo award winning innovative computing devices bring speed and efficiency to the table at affordable prices. ADA Members receive special discounts by shopping at lenovo.com/ada.

- Save up to 30% off the everyday public online price of laptops, tablets, desktops, all-in-ones, workstations, servers, accessories, and more
- Visit often as promotions change weekly, monthly, and seasonally
- **Desktops, laptops, tablets** and more for work, gaming, and entertainment, for you and your family
- **Sign up for MyLenovo Rewards** and earn rewards on every purchase for future purchases
- Free shipping on all orders

800-426-7235 ada.org/lenovo

# Get an EXTRA 10% OFF already discounted ThinkProducts.

Use eCoupon "ADA10" at checkout. Offer expires 7/1/2022.



#### Treat yourself to a new travel experience.

Plan a worry-free vacation with AHI's small group travel programs in 2022. AHI Travel provides ADA Members access to guided ocean, river, and land-based tours designed to immerse travelers in the history and culture of people and places across the globe.

- Most trips are 7-14 days
- On-site tour directors lead small groups (no more than 24 guests on most programs)
- 2022 destinations include New Zealand, Morocco, France, Cuba, Japan, and many more!

When you're ready to travel again, a single point of contact at AHI will help you book airfare, plan pre- or post-trip extensions, and be available to answer all questions. They are current on COVID restrictions and precautions.

**Save up to \$250 per person** (\$500 for a couple) on a 2022 Trip

844-205-1171 ada.ahitravel.com

## ADA. Members Insurance Plans





Since 1934 and even today, these plans remain strongly competitive despite the unprecedented pandemic. Join the generations of ADA Members and their families who take advantage of these membership benefits and the value of group savings!

- Term Life, Level Term Life, Universal Life
- Disability Income Protection
- Office Overhead Expense (disability)
- Hospital Indemnity with optional Extended Care Rider, and Critical Illness
- No-cost Student Member Life and Disability

866-607-5330 Email: ADAPlanSpecialist@protective.com

ADA Member valued benefits!



Planning for retirement.



#### Consider your future today.

It's never too early to start planning for your retirement. And if you've already started, well done! It's always smart to reevaluate and realign your options.

- The only retirement plan endorsed by ADA for more than 52 years
- Easy to set up and maintain; services include record-keeping, plan administration and investment management services
- Full range of qualified retirement savings plan options, including **Owners Only**, and **Safe Harbor 401(k) plans**
- **NEW** Equitable Financial Advisors to provide **holistic financial and retirement planning service**
- Call for your complimentary plan review today!

ADA Members Retirement Program

800-523-1125 ada.equitable.com



#### **ADA Practice Transitions**

Making the process of buying and selling dental practices more predictable and successful.

• Save thousands selling your practice or hiring an associate through ADA Practice Transitions (ADAPT). With the largest network of dentists in the country, ADAPT can help you find the right person to care for your patients.

800-232-6119

adapracticetransitions.com

#### **ADA Catalog Publications**

Valuable resources every dental office should have.

- ADA Catalog offers members discounts on resources such as the new *Effective Infection Prevention and Control*.
- ADA Members enjoy discounted pricing on books, brochures, e-books and apps for dental coding, practice management and training, compliance and patient education.



800-947-4746

**ADAcatalog.org** 

# ADA® credentialing service, powered by CAQH ProView®

A smarter way to stay organized.

- Streamline dental credentialing by keeping information in one place that is protected and easily accessible by you and the participating organizations you choose.
- Reduces repetitive paperwork (and the potential for human error).
- It's free for any U.S. licensed dentist.

800-621-8099

ADA.org/credentialing





#### **ADA Continuing Education**

From online to in-person, ADA has continuing education to fit your needs.

- Education for wherever you are in your dental career, from graduation to retirement.
- Cutting-edge, unique classes that have an immediate impact on your ability to treat patients, grow your practice and meet state licensure requirements.

312-440-2500

ebusiness.ada.org/education

#### **Travel Discounts and Special Rates**

Whether you're ready to hit the road for business or pleasure, you can save money by taking advantage of exclusive ADA Member rates at the following establishments (some restrictions apply):

#### **HOTELS**

• Chicago – Enjoy member rates at several downtown properties

800-947-4746

ada.org/travel

#### **RENTAL CARS**

Receive rental car discounts with Hertz, Dollar and Thrifty Car Rental.

• **HERTZ:** Use corporate discount code: 42371

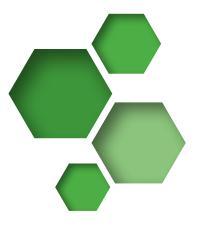
800-654-2210 | hertz.com

• DOLLAR: Use corporate discount code: 3068521

800-800-4000 dollar.com

• THRIFTY: Use corporate discount code: 3068520

800-847-4389 | thrifty.com











The EPA has ruled that covered practices must use an Amalgam Separator. HealthFirst's Amalgam Recovery Solution meets the ADA's recommended best practices and offers member exclusive savings.

- ADA Member pricing for systems starts at \$499\*, a discount of up to 50% off (with 3-year agreement)
- Due to its effectiveness and durability, Rebec is a high-quality separator with a low overall cost of ownership, because fewer recycles mean significant cost savings
- Practice lifetime warranty and a pollution fine indemnification of up to \$500 exclusively for ADA Members
- Guaranteed to be in compliance with state regulations and the national EPA ruling

888-963-6787 healthfirst.com/ada **50% OFF Amalgam Separators** plus your first 5-gallon waste container included with purchase.

# **HealthFirst**



#### Stop over paying for services you don't need.

Affordable sharps and medical waste disposal is a simple way to reduce overhead.

Save up to 50% or more when compared to traditional pick-up solutions.\*

- Only pay for the products you need, no contracts required
- Solutions available to dispose of old sharps containers
- Sharps disposal kits can be picked up by UPS and medical waste mailed via USPS
- Track and download compliance certificates

NOW AVAILABLE: mailback solutions for expired pharmaceuticals, including controlled substances.

Save 10% on all Sharps, **Medical Waste and Pharmaceutical** mailback disposal kits

888-963-6787 healthfirst.com/ada

Are you

paying too much

for sharps and

medical waste

disposal?

Unexpected emergencies can happen at any time.







Your practice has likely seen an unexpected medical emergency. With the HealthFirst Practice Partner Program you'll be prepared, and regulatory compliant. One flat fee covers the replenishment of all medications – whether they expire or are used in an emergency.

- Choose the right kit for your practice
- Don't worry about checking medication expiration dates - HealthFirst will track them for you
- AEDs, oxygen, and other safety devices are also available

Be prepared, be compliant, and save!

888-963-6787 healthfirst.com/ada

Save 10% on an **Emergency Medical Kit** and AEDs







#### **Drive in comfort and style...** You deserve it!

Choose from a variety of models for purchase or lease.

• ADA Members save up to \$1,000<sup>1</sup> toward the purchase or lease of a new 2022 Mercedes-Benz vehicle

To participate, visit ada.org/Mercedes and click on "Access Your Discount" to complete the **Program Incentive Form** 

Receive up to a \$1,000 Star Access™ incentive

866-628-7232 ada.org/Mercedes

<sup>1</sup> Fleet incentives available only for qualified customers on certain MY22 Mercedes-Benz models. Incentive must be used at time of purchase/lease. ADA member must be the buyer/co-buyer or lessee/co-lessee. Star Access incentive scannot be used in conjunction with Diplomat, European Delivery, Special Demos, Certificate Programs, Mercedes-Benz Incentive Bonus Cash and other Fleet programs, or non-U.S. specification vehicles. Incentive amounts are subject to change on a monthly basis and should be confirmed with your dealer at the time of transaction. Amount of actual savings may vary depending on model selected. Offer expires December 31, 2022.





Save money by reducing your student loan rate.





#### The mortgage option designed for dentists.

Secure online home loans with clear options, transparent fees, and human support when you need it.

- 100% financing options available for mortgage lending and refinancing<sup>1</sup>
- No private mortgage insurance required<sup>2</sup> with fixed and variable rate options
- Flexible and low interest rates with fixed and variable options
- Clear terms and fees are online with human support when you need it

Check your rate online today! Practicing dentists may receive special pricing beyond the 0.25% ADA Member discount.

877-801-4686 laurelroad.com/ada 0.25% rate discount<sup>3</sup> and \$650 off closing costs<sup>4</sup>

Notice: This is not a commitment to lend or extend credit. Conditions and restrictions may apply. Information and offer are subject to change without notice. All loans are subject to credit approval. Mortgage is also subject to collateral approval. Partners may receive compensation in connection with Laurel Road products and services.

- 1.100% financing is only available to interns, residents, fellows, doctors, clinical professors, researchers, or managing physicians with a current license and a degree of Doctor of Medicine (MD), Doctor of Osteopathic Medicine (DD), or Doctor of Podiatric Medicine (DPM). Only available when purchasing or refinancing with no cash out on a primary residence and loan amount does not exceed \$750,000. Retired doctors are not eligible. Additional conditions and restrictions may apply. Maximum of 95% financing on properties in CA.
- 2. Only available to interns, residents, fellows, doctors, dentists, clinical professors, researchers, or managing physicians with a current license and a degree of Doctor of Medicine (MD), Doctor of Osteopathic Medicine (DO), Doctor of Podiatric Medicine (DPM), Doctor of Dental Surgery (DDS), or Doctor of Dental Medicine (DMD). Retired doctors are not eligible. Additional
- 3. The interest rate discount of 0.25% is offered to borrowers that are an active ADA member at the time of closing. This 0.25% interest rate discount cannot be combined with other offers, except an active ADA member at the time of closing. This 0.25% interest rate discount cannot be combined with other offers, except an active ADA member at the time of closing. This 0.25% interest rate discount cannot be combined with other offers, except an active ADA member at the time of closing. This 0.25% interest rate discount cannot be combined with other offers, except an active ADA member at the time of closing. This 0.25% interest rate discount cannot be combined with other offers, except an active ADA member at the time of closing. This 0.25% interest rate discount cannot be combined with other offers, except an active ADA member at the time of closing. This 0.25% interest rate discount cannot be combined with other offers, except an active ADA member at the time of closing. The time of closing are the combined with other offers are the combined with a combthe Rewards Program. For Fixed-rate mortgages, the 0.25% rate discount is a permanent interest rate reduction that will be reflected in the Promissory Note interest rate. For adjustable-rate mortgages, the 0.25% rate discount will apply to the initial Fixed interest rate period and will be reflected in the maximum amount the interest rate can increase over the term of the loan. subject to the minimum interest rate that may be charged per the terms of the Promissory Note.
- 4. Laurel Road offers up to \$650 in lender's credit towards your mortgage closing costs. Credits cannot exceed borrowers' actual costs to close. For more information refer to the Rewards Program below.

#### FDIC (1) Laurel Road is a brand of KeyBank National Association. All products offered by KeyBank N.A. Member FDIC. NMLS # 399797. Equal Housing Lender. 31 © 2021 KeyCorp® All Rights Reserved. Laurel Road is a federally registered service mark of KeyCorp. 855 Main St., 8th Floor, Bridgeport, CT 06604, USA.

• Check rates in 5 minutes – no hard credit pull required<sup>3</sup> Check your rate online today! Practicing dentists may receive

special pricing beyond the 0.25% ADA Member discount.

• Special 0.25% rate discount<sup>2</sup> on loans for ADA Members

• Flexible repayment options for residents during training

• No application or origination fees, and no payment penalties

• Concierge-level customer service with a dedicated phone line

0.25% rate discount<sup>2</sup> on current loan consolidation

Reducing your rate through refinancing with Laurel Road could

help you save thousands on your student loans! Over 4,000 ADA dentists are already taking advantage of improved financing!

> 855-277-6771 laurelroad.com/ada

- 1. Savings vary based on rate and term of your existing and refinanced loan(s). Refinancing to a longer term may lower your monthly payments but may also increase the total interest paid over the life of the loan. Refinancing to a shorter term may increase your monthly payment but may lower the total interest paid over the life of the loan. Review your loan documentation for total cost of your refinanced loan.
- 2. The 0.25% American Dental Association (ADA) member interest rate discount is offered for applications from active ADA members. The rate discount will end if ADA notifies Laurel Road that borrower is no longer in good standing. Offer cannot be combined with other offers, except any discount for making automatic payments. The partner discount will not reduce the monthly payment; instead, the discount is applied to the principal to help pay the loan down faster.
- 3. Check your rate with Laurel Road only requires a soft credit pull, which will not affect your credit score. To proceed with an application, a hard credit pull will be required, which may affect
- 4. Special pricing is available to dentists with a Doctor of Medicine in Dentistry or Doctor of Dental Medicine (DMD) or Doctor of Dental Surgery (DDS) degree.

Laurel Road is a brand of KeyBank National Association. All products offered by KeyBank N.A. Member FDIC. NMLS # 399797. Equal Housing Lender. © 2021 KeyCorp® All Rights Reserved. Laurel Road is a federally registered service mark of KeyCorp. 855 Main St., 8th Floor, Bridgeport, CT 06604, USA.

**HIPAA COMPLIANCE SWEEPSTAKES** 

Is your dental practice HIPAA compliant?





SPONSORED BY







#### Save time and reduce stress over HIPAA.

Using software and one-on-one Compliance Coach guidance, the experts at Compliancy Group help dental practices of all shapes and sizes become HIPAA compliant.

- Fast, Simple, Affordable Simplify compliance with their easy-to-use approach take the workload, confusion, and expense out of HIPAA
- Guided Coaching Their software includes a live Compliance Coach to guide you through achieving HIPAA compliance from start to finish
- Avoid Fines In the past, dentists have been fined for as little as responding to a review on Yelp. Compliancy Group gives you the guidance and tools to help prevent HIPAA violations

Compliancy Group provides you with detailed written policies and procedures, audit response support, staff training, business associate agreement templates, patient consent forms, and everything else required for HIPAA.

855-854-4722 ext. 514 compliancy-group.com/ada **ADA Members will SAVE 15% on their HIPAA Compliance solution** 

#### The French and Italian Rivieras!

Enjoy ten nights discovering the beauty and cultures of the French and Italian Rivieras. From the glamorous Nice, Monaco and Monte Carlo to the quietude of Portofino, Santa Margherita and Cinque Terre.

#### **Trip itinerary:**

October 11, 2022 - October 21, 2022

Day 1 Touchdown in Nice

Day 2-3 Explore Nice

Day 4 Monaco / Monte Carlo / Eze

Day 5 Saint-Jean-Cap-Ferrat / Villefranche-sur-Mer

Day 6 Genoa / Sestri Levante

Day 7 Sestri Levante

Day 8 Portovenere / Manarola / Vernazza

Day 9 Sestri Levante

Day 10 Rapallo / Portofino / Santa Margherita

Day 11 Depart

#### **ENTER to WIN!**

Enter today by mailing the attached form or visit: ada.org/riviera



Places cond ma m	oro information	
Please send me m  Credit Card Processing Best Card  Credit Cards U. S. Bank®  Healthcare Staffing Stynt®  Apparel for Staff Lands' End Business  Waiting Room TV ADA® TV  Secure Communication Solutions PBHS SecureMail™  Dental Websites and Marketing Services PBHS®  Communication & Marketing Software RevenueWell  Office Supplies Office Depot  Payroll OnPay  Interpretation and Translation Services CyraCom®  Fitness ClassPass	Practice Financing BMO Harris Bank  Patient Financing CareCredit®  Appliances GE Appliances Store  Shipping UPS®  Computers & Technology Lenovo  Retirement Savings Program ADA Member Retirement Savings Program  Member Benefits ADA Members Group Insurance  ADAPT Professional Resources ADA Practice Transitions  ADA Catalog Publications ADA Catalog Publications ADA Catalog Publications ADA Credentialing Service ADA® credentialing service, powered by CAQH ProView®	□ ADA CE Online ADA Continuing Education □ Hotels ADA Member Travel Benefits □ Rental Cars ADA Member Travel Benefits □ Tours & Cruises AHI Travel □ Amalgam Recovery Program HealthFirst® □ Sharps Management HealthFirst® □ Emergency Medical Kits HealthFirst® □ Luxury Vehicles Mercedes-Benz □ Mortgage Lending Laurel Road Mortgages □ Student Loan Refinancing Laurel Road □ HIPAA Compliance Compliancy Group
Trip to French & Ita  Check Here to Ent Or enter to win at ada.org/riviera	alian Rivieras Sweep ter to Win	ostakes
MEMBER NAME		MEMBER NUMBER
PERSON TO BE CONTACTED	D	TITLE
STREET ADDRESS		
CITY, STATE, ZIP		
DAYTIME TELEPHONE		
EMAIL ADDRESS		

We won't give your email address to companies for sending their own commercial messages. Visit adamember advantage.com for our privacy policy.



POSTAGE WILL BE PAID BY ADDRESSEE

ADA BUSINESS ENTERPRISES, INC.

211 EAST CHICAGO AVE, SUITE 1180 **CHICAGO IL 60611-9985** 





PRSRT STD U.S. POSTAGE PAID CHICAGO, IL PERMIT NO. 592

# ADA Member Advantage

211 East Chicago Avenue, Suite 1180 Chicago, IL 60611



ENTER to WIN!
10 nights in the French and Italian Rivieras!